



WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

www.Fox8.com

CONTRACT

| | | |
|--|---|--|
| <u>Contract / Revision</u> 582832 / | | <u>Alt Order #</u> 09842221 |
| <u>Product</u> American Crossroads | | |
| <u>Contract Dates</u> 10/16/12 - 10/22/12 | <u>Estimate #</u> 1209 | |
| <u>Advertiser</u> American Crossroads | | <u>Original Date / Revision</u> 10/12/12 / 10/12/12 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Station</u> WJW | <u>Account Executive</u> Alexandra Bradley | <u>Sales Office</u> Washington DC |
| <u>Special Handling</u> Do Not Mail | | |
| <u>Demographic</u> Adults 35+ | | |
| | | |
| <u>IDB#</u> 8433 | <u>Advertiser Code</u> 11 | <u>Product Code</u> 27 |
| <u>Agency Ref</u> | | <u>Advertiser Ref</u> |

And:

Crossroads Media, LLC.
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Totals | |
|-------|----|--------------------|-----------------|------------------|----------------|------|--------|-------------------|-------------|------|--------|------------|
| | | | | | | | | | | | Spots | Amount |
| N 1 | 8 | 10/16/12 | 10/16/12 | M-F 6a-8a | 6a-8a Rotator | | :30 | | | NM | 1 | \$2,800.00 |
| | | FOX8 NEWS AT 6A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$2,800.00 | | | |
| N 2 | 8 | 10/17/12 | 10/17/12 | M-F 6a-8a | 6a-8a Rotator | | :30 | | | NM | 1 | \$2,800.00 |
| | | FOX8 NEWS AT 6A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$2,800.00 | | | |
| N 3 | 8 | 10/18/12 | 10/18/12 | M-F 6a-8a | 6a-8a Rotator | | :30 | | | NM | 1 | \$2,800.00 |
| | | FOX8 NEWS AT 6A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$2,800.00 | | | |
| N 4 | 8 | 10/19/12 | 10/19/12 | M-F 6a-8a | 6a-8a Rotator | | :30 | | | NM | 1 | \$2,800.00 |
| | | FOX8 NEWS AT 6A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$2,800.00 | | | |
| N 5 | 8 | 10/22/12 | 10/22/12 | M-F 6a-8a | 6a-8a Rotator | | :30 | | | NM | 1 | \$2,800.00 |
| | | FOX8 NEWS AT 6A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$2,800.00 | | | |
| N 6 | 8 | 10/16/12 | 10/16/12 | M-F 430a-5a News | 430a-5a | | :30 | | | NM | 1 | \$600.00 |
| | | FOX 8 NEWS AT 430A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$600.00 | | | |
| N 7 | 8 | 10/17/12 | 10/17/12 | M-F 430a-5a News | 430a-5a | | :30 | | | NM | 1 | \$600.00 |
| | | FOX 8 NEWS AT 430A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$600.00 | | | |
| N 8 | 8 | 10/18/12 | 10/18/12 | M-F 430a-5a News | 430a-5a | | :30 | | | NM | 1 | \$600.00 |
| | | FOX 8 NEWS AT 430A | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$600.00 | | | |

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|--|---------------------------------------|--|
| <u>Contract / Revision</u> 582832 / | | <u>Alt Order #</u> 09842221 |
| <u>Contract Dates</u> 10/16/12 - 10/22/12 | <u>Product</u> American Crossroads | <u>Estimate #</u> 1209 |
| <u>Advertiser</u> American Crossroads | | <u>Original Date / Revision</u> 10/12/12 / 10/12/12 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/ Week | Rate | Type | Totals | |
|-----------------------|----|-------------------|-----------------|------------------|----------------|------|--------|-------------------|-------------|------|--------|------------|
| | | | | | | | | | | | Spots | Amount |
| N 9 | 8 | 10/19/12 | 10/19/12 | M-F 430a-5a News | 430a-5a | | :30 | | | NM | 1 | \$600.00 |
| FOX 8 NEWS AT 430A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$600.00 | | | |
| N 10 | 8 | 10/22/12 | 10/22/12 | M-F 430a-5a News | 430a-5a | | :30 | | | NM | 1 | \$600.00 |
| FOX 8 NEWS AT 430A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$600.00 | | | |
| N 11 | 8 | 10/16/12 | 10/16/12 | M-F 8a-9a | 8a-9a News | | :30 | | | NM | 1 | \$2,800.00 |
| FOX 8 NEWS AT 8A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$2,800.00 | | | |
| N 12 | 8 | 10/17/12 | 10/17/12 | M-F 8a-9a | 8a-9a News | | :30 | | | NM | 1 | \$2,800.00 |
| FOX 8 NEWS AT 8A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$2,800.00 | | | |
| N 13 | 8 | 10/18/12 | 10/18/12 | M-F 8a-9a | 8a-9a News | | :30 | | | NM | 1 | \$2,800.00 |
| FOX 8 NEWS AT 8A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$2,800.00 | | | |
| N 14 | 8 | 10/19/12 | 10/19/12 | M-F 8a-9a | 8a-9a News | | :30 | | | NM | 1 | \$2,800.00 |
| FOX 8 NEWS AT 8A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$2,800.00 | | | |
| N 15 | 8 | 10/22/12 | 10/22/12 | M-F 8a-9a | 8a-9a News | | :30 | | | NM | 1 | \$2,800.00 |
| FOX 8 NEWS AT 8A | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$2,800.00 | | | |
| N 16 | 8 | 10/16/12 | 10/16/12 | M-F 10a-11a | 10a-11a | | :30 | | | NM | 1 | \$800.00 |
| NEW DAY CLEVELAND | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$800.00 | | | |
| N 17 | 8 | 10/17/12 | 10/17/12 | M-F 10a-11a | 10a-11a | | :30 | | | NM | 1 | \$800.00 |
| NEW DAY CLEVELAND | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$800.00 | | | |
| N 18 | 8 | 10/18/12 | 10/18/12 | M-F 10a-11a | 10a-11a | | :30 | | | NM | 1 | \$800.00 |
| NEW DAY CLEVELAND | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$800.00 | | | |
| N 19 | 8 | 10/19/12 | 10/19/12 | M-F 10a-11a | 10a-11a | | :30 | | | NM | 1 | \$800.00 |
| NEW DAY CLEVELAND | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$800.00 | | | |
| N 20 | 8 | 10/22/12 | 10/22/12 | M-F 10a-11a | 10a-11a | | :30 | | | NM | 1 | \$800.00 |
| NEW DAY CLEVELAND | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$800.00 | | | |
| N 21 | 8 | 10/16/12 | 10/16/12 | M-F 11a-12p | 11a-12p | | :30 | | | NM | 1 | \$800.00 |
| JUDGE JOE / JUDGE JOE | | | | | | | | | | | | |

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| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Totals | |
|-----------------------|----|-------------------|-----------------|-----------------|----------------|------|--------|-------------------|-------------|------|--------|----------|
| | | | | | | | | | | | Spots | Amount |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$800.00 | | | |
| N 22 | 8 | 10/17/12 | 10/17/12 | M-F 11a-12p | 11a-12p | | :30 | | | NM | 1 | \$800.00 |
| JUDGE JOE / JUDGE JOE | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$800.00 | | | |
| N 23 | 8 | 10/18/12 | 10/18/12 | M-F 11a-12p | 11a-12p | | :30 | | | NM | 1 | \$800.00 |
| JUDGE JOE / JUDGE JOE | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$800.00 | | | |
| N 24 | 8 | 10/19/12 | 10/19/12 | M-F 11a-12p | 11a-12p | | :30 | | | NM | 1 | \$800.00 |
| JUDGE JOE / JUDGE JOE | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$800.00 | | | |
| N 25 | 8 | 10/22/12 | 10/22/12 | M-F 11a-12p | 11a-12p | | :30 | | | NM | 1 | \$800.00 |
| JUDGE JOE / JUDGE JOE | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$800.00 | | | |
| N 26 | 8 | 10/16/12 | 10/16/12 | M-F 1p-2p | 1p-2p | | :30 | | | NM | 1 | \$600.00 |
| JEFF PROBST | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$600.00 | | | |
| N 27 | 8 | 10/17/12 | 10/17/12 | M-F 1p-2p | 1p-2p | | :30 | | | NM | 1 | \$600.00 |
| JEFF PROBST | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$600.00 | | | |
| N 28 | 8 | 10/18/12 | 10/18/12 | M-F 1p-2p | 1p-2p | | :30 | | | NM | 1 | \$600.00 |
| JEFF PROBST | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$600.00 | | | |
| N 29 | 8 | 10/19/12 | 10/19/12 | M-F 1p-2p | 1p-2p | | :30 | | | NM | 1 | \$600.00 |
| JEFF PROBST | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$600.00 | | | |
| N 30 | 8 | 10/22/12 | 10/22/12 | M-F 1p-2p | 1p-2p | | :30 | | | NM | 1 | \$600.00 |
| JEFF PROBST | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$600.00 | | | |
| N 31 | 8 | 10/16/12 | 10/16/12 | M-F 2p-3p | 2p-3p | | :30 | | | NM | 1 | \$900.00 |
| STEVE HARVEY | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$900.00 | | | |
| N 32 | 8 | 10/17/12 | 10/17/12 | M-F 2p-3p | 2p-3p | | :30 | | | NM | 1 | \$900.00 |
| STEVE HARVEY | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | --W---- | | | | 1 | \$900.00 | | | |
| N 33 | 8 | 10/18/12 | 10/18/12 | M-F 2p-3p | 2p-3p | | :30 | | | NM | 1 | \$900.00 |
| STEVE HARVEY | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$900.00 | | | |

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**AGREEMENT FORM FOR
NON-CANDIDATE/ISSUE ADVERTISEMENTS**

| | |
|------------------------------|--------------|
| Station and Location: | Date: |
|------------------------------|--------------|

I, Stephanie Maroney
do hereby request station time concerning the following issue:

| |
|--|
| American Crossroads 1401 New York Avenue Suite 1200 Washington, DC 20005 Treasurer: Margee Clancy |
|--|

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
| | | | | | |

| |
|-----------------------|
| Total Charges: |
|-----------------------|

This broadcast time will be used by: American Crossroads

| |
|--|
| <p>Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> |
|--|

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that “communicates a message relating to any political matter of national importance,” attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Treasurer Margee Clancy

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney’s fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

7/19/12 Steph Mury 703-299-1760
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

Signature Printed Name Title